

**PACIFIC ENTERPRISE BANCORP AND SUBSIDIARY**  
**CONSOLIDATED STATEMENT OF FINANCIAL CONDITION**  
**UNAUDITED**

	As of March 31 2017	As of March 31 2016
<b>ASSETS:</b>		
Cash and Due from Banks	\$ 1,930,628	\$ 2,400,683
Interest-bearing deposits in Banks	82,855,015	106,681,398
Federal Funds Sold	23,000	65,000
Investments	3,458,228	3,757,037
Total Loans	<u>380,280,561</u>	<u>344,227,744</u>
Deferred Loan Costs, Net	3,376,356	2,786,008
Allowance for loan losses	<u>(3,820,866)</u>	<u>(3,710,557)</u>
<b>NET LOANS</b>	<u>379,836,051</u>	<u>343,303,195</u>
Federal Reserve Bank And other Stock, at Cost	2,296,343	2,119,793
Fixed Assets, net	1,177,913	1,003,648
Accrued Interest and Other Assets	9,689,125	9,099,727
<b>TOTAL ASSETS</b>	<u>\$ 481,266,303</u>	<u>\$ 468,430,481</u>
<b>LIABILITIES:</b>		
Deposits		
Noninterest-bearing Demand	\$ 76,007,590	\$ 66,551,513
Savings, NOW, and Money Market Accounts	155,525,143	149,440,198
Time Deposits	187,239,922	194,652,183
<b>TOTAL DEPOSITS</b>	<u>418,772,655</u>	<u>410,643,894</u>
Subordinated Debt	13,000,000	13,000,000
Accrued Interest and Other Liabilities	2,386,522	2,726,778
<b>TOTAL LIABILITIES</b>	<u>434,159,177</u>	<u>426,370,672</u>
<b>SHAREHOLDERS EQUITY:</b>		
Common Stock	26,309,934	26,309,934
Paid-in Capital	1,961,312	793,891
Accumulated Other Comprehensive Income (Loss)	3,765	9,239
Retained Earnings	<u>18,832,115</u>	<u>14,946,745</u>
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<u>47,107,126</u>	<u>42,059,809</u>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<u>\$ 481,266,303</u>	<u>\$ 468,430,481</u>

**PACIFIC ENTERPRISE BANCORP AND SUBSIDIARY**  
**STATEMENT OF OPERATIONS**  
**UNAUDITED**

	For the Three Months ended March 31,	
	2017	2016
<b>INTEREST INCOME</b>		
Interest and Fees on Loans	\$ 6,976,049	\$ 6,050,478
Interest on Investments, Federal Funds Sold and Other	229,965	230,667
<b>TOTAL INTEREST INCOME</b>	<u>7,206,014</u>	<u>6,281,145</u>
<b>INTEREST EXPENSE</b>		
Interest on Interest Bearing Deposits	873,531	733,804
Interest Expense on FHLB Advances and Subordinated Debt	270,212	270,222
<b>TOTAL INTEREST EXPENSE</b>	<u>1,143,743</u>	<u>1,004,026</u>
<b>NET INTEREST INCOME</b>	<u>6,062,271</u>	<u>5,277,119</u>
Provision for loan losses	-	60,000
<b>NET INTEREST INCOME AFTER PROVISION</b>	<u>6,062,271</u>	<u>5,217,119</u>
<b>NON-INTEREST INCOME</b>		
Service Charges, Fees and Other Income	66,466	61,891
Other Fee Income	146,368	228,791
<b>TOTAL NON-INTEREST INCOME</b>	<u>212,834</u>	<u>290,682</u>
<b>NON-INTEREST EXPENSE</b>		
Salaries and Employee Benefits	4,475,920	3,718,420
Occupancy and Equipment Expenses	227,173	173,756
Other Expenses	1,079,646	977,835
<b>TOTAL NON-INTEREST EXPENSE</b>	<u>5,782,739</u>	<u>4,870,011</u>
<b>INCOME BEFORE INCOME TAXES</b>	492,366	637,790
Income Tax	206,227	267,014
<b>NET INCOME</b>	<u>\$ 286,139</u>	<u>\$ 370,776</u>