

PACIFIC ENTERPRISE BANCORP AND SUBSIDIARY
CONSOLIDATED STATEMENT OF FINANCIAL CONDITION
UNAUDITED

	As of June 30 2017	As of June 30 2016
ASSETS:		
Cash and Due from Banks	\$ 1,855,835	\$ 1,874,188
Interest-bearing deposits in Banks	98,356,424	84,315,458
Federal Funds Sold	18,000	25,000
Investments	1,607,471	3,692,972
Total Loans	<u>390,117,519</u>	<u>367,670,594</u>
Deferred Loan Costs, Net	3,176,822	2,999,385
Allowance for loan losses	<u>(3,548,716)</u>	<u>(3,837,209)</u>
NET LOANS	<u>389,745,625</u>	<u>366,832,770</u>
Federal Reserve Bank And other Stock, at Cost	2,592,243	2,273,143
Fixed Assets, net	1,139,204	1,260,095
Accrued Interest and Other Assets	9,596,330	8,824,672
TOTAL ASSETS	<u>\$ 504,911,132</u>	<u>\$ 469,098,298</u>
LIABILITIES:		
Deposits		
Noninterest-bearing Demand	\$ 71,817,156	\$ 84,209,067
Savings, NOW, and Money Market Accounts	165,644,487	149,815,341
Time Deposits	206,056,233	175,782,508
TOTAL DEPOSITS	<u>443,517,876</u>	<u>409,806,916</u>
Subordinated Debt	13,000,000	13,000,000
Accrued Interest and Other Liabilities	3,560,757	3,089,022
TOTAL LIABILITIES	<u>460,078,633</u>	<u>425,895,938</u>
SHAREHOLDERS EQUITY:		
Common Stock	24,570,804	26,309,934
Paid-in Capital	2,351,427	1,048,125
Accumulated Other Comprehensive Income (Loss)	5,188	14,933
Retained Earnings	<u>17,905,080</u>	<u>16,009,368</u>
TOTAL SHAREHOLDERS' EQUITY	<u>44,832,499</u>	<u>43,382,360</u>
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>\$ 504,911,132</u>	<u>\$ 469,278,298</u>

PACIFIC ENTERPRISE BANCORP AND SUBSIDIARY
STATEMENT OF OPERATIONS
UNAUDITED

	For the Six Months ended June 30,	
	2017	2016
INTEREST INCOME		
Interest and Fees on Loans	\$ 14,242,560	\$ 12,510,015
Interest on Investments, Federal Funds Sold and Other	474,808	424,703
TOTAL INTEREST INCOME	<u>14,717,368</u>	<u>12,934,718</u>
INTEREST EXPENSE		
Interest on Interest Bearing Deposits	1,857,969	1,479,253
Interest Expense on FHLB Advances and Subordinated Debt	540,424	540,452
TOTAL INTEREST EXPENSE	<u>2,398,393</u>	<u>2,019,705</u>
NET INTEREST INCOME	<u>12,318,975</u>	<u>10,915,013</u>
Provision for loan losses	60,000	120,000
NET INTEREST INCOME AFTER PROVISION	<u>12,258,975</u>	<u>10,795,013</u>
NON-INTEREST INCOME		
Service Charges, Fees and Other Income	128,126	131,737
Gain on sale of Loans	482,492	442,019
Other Fee Income	322,883	531,452
TOTAL NON-INTEREST INCOME	<u>933,501</u>	<u>1,105,208</u>
NON-INTEREST EXPENSE		
Salaries and Employee Benefits	8,588,460	7,112,663
Occupancy and Equipment Expenses	461,564	361,008
Other Expenses	2,254,012	1,962,226
TOTAL NON-INTEREST EXPENSE	<u>11,304,036</u>	<u>9,435,897</u>
INCOME BEFORE INCOME TAXES	1,888,440	2,464,324
Income Tax	790,205	1,030,925
NET INCOME	<u>\$ 1,098,235</u>	<u>\$ 1,433,399</u>