

**PACIFIC ENTERPRISE BANCORP AND SUBSIDIARY**  
**CONSOLIDATED STATEMENT OF FINANCIAL CONDITION**  
**AUDITED**

	As of December 31 2015	As of December 31 2014
<b>ASSETS:</b>		
Cash and Due from Banks	\$ 2,032,310	\$ 1,221,584
Interest-bearing deposits in Banks	114,750,147	65,982,000
Federal Funds Sold	29,000	38,096,000
Investments	3,813,472	8,154,676
Total Loans	<u>322,702,847</u>	<u>280,869,495</u>
Deferred Loan Costs, Net	1,998,799	1,040,882
Allowance for loan losses	<u>(3,843,344)</u>	<u>(3,727,350)</u>
<b>NET LOANS</b>	<u>320,858,302</u>	<u>278,183,027</u>
Federal Reserve Bank And other Stock, at Cost	2,110,596	2,082,486
Fixed Assets, net	953,992	317,460
Accrued Interest and Other Assets	9,224,437	8,690,921
<b>TOTAL ASSETS</b>	<u>\$ 453,772,256</u>	<u>\$ 402,728,154</u>
<b>LIABILITIES:</b>		
Deposits		
Noninterest-bearing Demand	\$ 67,395,523	\$ 77,907,448
Savings, NOW, and Money Market Accounts	146,974,763	125,328,211
Time Deposits	180,518,471	125,752,544
<b>TOTAL DEPOSITS</b>	<u>394,888,757</u>	<u>328,988,203</u>
FHLB Advances	-	9,750,000
Subordinated Debt	13,000,000	13,000,000
Accrued Interest and Other Liabilities	4,454,784	5,229,962
<b>TOTAL LIABILITIES</b>	<u>412,343,541</u>	<u>356,968,165</u>
<b>SHAREHOLDERS EQUITY:</b>		
Common Stock	26,309,934	29,508,194
Paid-in Capital	539,657	1,758,167
Accumulated Other Comprehensive Income (Loss)	3,163	3,576
Retained Earnings	<u>14,575,961</u>	<u>14,490,052</u>
<b>TOTAL SHAREHOLDERS' EQUITY</b>	<u>41,428,715</u>	<u>45,759,989</u>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<u>\$ 453,772,256</u>	<u>\$ 402,728,154</u>

PACIFIC ENTERPRISE BANCORP AND SUBSIDIARY  
STATEMENT OF OPERATIONS

	For the Years Ended December 31, 2015 and 2014	
	2015	2014
<b>INTEREST INCOME</b>		
Interest and Fees on Loans	\$ 23,174,340	\$ 20,148,447
Interest on Investments, Federal Funds Sold and Other	609,379	506,735
<b>TOTAL INTEREST INCOME</b>	<u>23,783,719</u>	<u>20,655,182</u>
<b>INTEREST EXPENSE</b>		
Interest on Interest Bearing Deposits	2,121,932	1,689,379
Interest Expense on FHLB Advances and Subordinated Debt	1,296,695	335,135
<b>TOTAL INTEREST EXPENSE</b>	<u>3,418,627</u>	<u>2,024,514</u>
<b>NET INTEREST INCOME</b>	<u>20,365,092</u>	<u>18,630,668</u>
Provision for loan losses	120,000	-
<b>NET INTEREST INCOME AFTER PROVISION</b>	<u>20,245,092</u>	<u>18,630,668</u>
<b>NON-INTEREST INCOME</b>		
Service Charges, Fees and Other Income	1,310,419	1,731,853
Gain on sale of Loans	1,700,681	2,057,833
<b>TOTAL NON-INTEREST INCOME</b>	<u>3,011,100</u>	<u>3,789,686</u>
<b>NON-INTEREST EXPENSE</b>		
Salaries and Employee Benefits	11,417,651	9,407,793
Occupancy and Equipment Expenses	686,303	672,059
Other Expenses	3,579,873	3,329,884
<b>TOTAL NON-INTEREST EXPENSE</b>	<u>15,683,827</u>	<u>13,409,736</u>
<b>INCOME BEFORE INCOME TAXES</b>	7,572,365	9,010,618
Income Tax	3,167,890	3,766,668
<b>NET INCOME</b>	<u>\$ 4,404,475</u>	<u>\$ 5,243,950</u>